



SUPPLY CHAIN AND LEVERAGED PURCHASING POWER

Meeting Days, Times, Location: [ONCE EVERY WEDNESDAY FOR 5 CONSEQUITIVE WEEKS, 3 HOURS, ONLINE]

Semester: [1], Year: [1]

Units: [3], Section(s): [TBD]

Instructor information

Name	Kianor Shah DMD MBA
Contact Info	E. Kianor.Shah@gmail.com P. +6189175805
Office location	Palm Desert, California, USA
Office hours	8-5 Monday-Friday Pacific Standard Time

TA Information [If applicable]

TA name	N/A
TA Contact Info	N/A
Office location	N/A
Office hours	N/A

Course Description

- The course will allow the students to better understand the healthcare supply chain and how to engage the community for the benefit of the healthcare business and patients.

Learning Objectives

After completing the course, students will have a better understanding of

- Supply chain management in a healthcare business
- Concepts of leveraged purchasing power
- Strategic interactions and negotiations with Vendors
- How to become Key Opinion Leaders (KOLs)
- How to increase income verticals within the supply chain

Learning Resources

- Health Care Supply Chain Management (2016): Elements, Operations, and Strategies Illustrated Edition, Kindle Edition by [Gerald \(Jerry\) R. Ledlow](#) (Author), [Karl Manrodt](#) (Author), [David Schott](#) (Author)

Assessments

The final course grade will be calculated using the following categories:

Assessment	Percentage of Final Grade
20 Points Midterm Exam	20%
30 Points Final Project	30%
20 Points Weekly Online Posts	20%
30 Points Weekly Assignments	30%

- Midterms exam will be 50 multiple choice questions.
- Final Project will be a 20–30-page research on a multinational healthcare supply chain member and strategies deployed by their executive teams to achieve sustainability. **APA style citations will be required.**

Students will be assigned the following final letter grades, based on calculations coming from the course assessment section.

Grade	Percentage Interval
A	90-100 Points
B	80-89 Points
C	70-79 Points
F	<70 Points

Grading Policies

- **Late-work policy:** The instructor will accept late work without a penalty in case of health or personal family concerns where evidence is submitted. Otherwise, a 5% deduction may result.
- **Make-up work policy:** On a case-by-case basis.
- **Re-grade policy:** On a case by case basis.
- **Attendance and/or participation policy:** Missing a weekly meeting will lead to a 5% grade deduction. This penalty will not apply if a doctor's note is presented.

Course Policies

- **Attendance & Participation:** Attendance and/or participation is graded component of this course.
- **Academic Integrity & Collaboration:** Plagiarism of any kind will result in an F grade. Collaboration between student is encouraged.
- **Late-work/Make-up work policy:** Late work will lead to a 5% grade reduction for each day the assignment is late unless prior permissions were obtained from the instructor. This penalty will not apply if a doctors' note is presented.
- **Accommodations for students with disabilities and student wellness:** If you have a disability and require accommodations, please contact me. If you have an accommodations letter from the Disability Resources office, I encourage you to discuss your accommodations and needs with the instructor as early in the semester as possible. I will work with you to ensure that accommodations are provided as appropriate.
- **Mobile Devices:** Mobile devices are not permitted during the weekly class meetings.

Course Schedule

Date	Theme/Topic	Learning Outcomes Addressed	Assignments Due
TBD	TBD	TBD	TBD